



Massachusetts Fruit Growers' Association, Inc.

P.O. Box 9632, North Amherst, MA 01059-9632

Wesley Autio, *Secretary/Treasurer*

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Annual Business Meeting

Via ZOOM

10:00 AM, Wednesday, January 13, 2020

AGENDA

Opening remarks – *Clark*

Minutes of the last Annual Business Meeting – *Autio*

Secretary's report – *Autio*

Treasurer's report – *Autio*

Auditor's report – *Nicewicz*

Committee reports

Legislative – Dowse

UMass Fruit Advisory – Carlson

Harvest Labor – O'Toole

Marketing, Publicity, & Promotion – Nicewicz

Trustees of the UMass Cold Spring Orchard – Carlson

Old business

New business

Presentation of nominations

Election of officers and directors for 2021

Adjourn

Officers and Directors for 2020

Massachusetts Fruit Growers' Association, Inc.

PRESIDENT

Ben Clark

Deerfield

VICE PRESIDENTS

Chris Smith

Mark Tuttle

Joel O'Toole

East Bridgewater

Warren

Bolton

SECRETARY/TREASURER

Wesley Autio

Pelham

AUDITOR

Ken Nicewicz

Bolton

PAST PRESIDENT

Joanne DiNardo

Leominster

TRUSTEES OF THE UMASS COLD SPRING ORCHARD

Franklyn Carlson

Harvard

DIRECTORS REPRESENTING LOCAL ASSOCIATIONS

Essex County Fruit Growers Association

James O'Brien, Jr.

Peabody

DIRECTORS AT LARGE

Term expires in 2021

Franklyn Carlson

Harvard

Al Rose

Phillipston

Sean O'Neill

Ayer

Andre Tougas

Northborough

Term expires in 2022

William Broderick

Sterling

Pat Kriksceonaitis

Ipswich

Alex Dowse

Sherborn

Andrew Martin

Stow

Term expires in 2023

Glenn Cook

Amesbury

Chelcie Martin

Stow

Mark Parlee

Tyngsborough

Elly Vaughan

Belchertown

Minutes
Annual Business Meeting
Massachusetts Fruit Growers' Association, Inc.
New England Vegetable & Fruit Conference, Manchester, NH
December 11, 2019

The Annual Business Meeting was called to order at 12:15 PM by President Joanne DiNardo. President DiNardo offered words of welcome to the membership. Approximately 30 members were present.

Minutes of the January 10, 2019 Annual Business Meeting

The minutes of the previous Annual Business Meeting (January 10, 2019) were reviewed. A motion was made, seconded, and passed unanimously to approve the minutes as presented.

Secretary's Report

One hundred individuals paid membership dues in 2019. An additional 32 pledged to the Prokopy Memorial Endowment, which included four years of membership dues, 2016-19. Below are the membership figures for 2013-19.

Category	2013	2014	2015	2016	2017	2018	2019
Active members	88	80	77	81	81	77	83
Associate members	58	58	55	47	48	50	49
Courtesy members	13	13	13	11	13	15	15
Life members	4	4	4	3	4	4	3
Total	163	155	149	142	146	146	150

The Annual Business Meeting was on January 10, 2019, at the Great Wolf Lodge in Fitchburg, MA, with about 100 members in attendance. Directors' Meetings were held on April 12 and November 6 at the Old Mill Restaurant in Westminster, MA. The Annual Summer Meeting was held on July 10, 2019 at Sholan Farms in Leominster, MA, with about 120 individuals in attendance.

Treasurer's Report

The General Fund began the year with a balance of \$86,318.05. Receipts totaled \$24,534.61, and disbursements totaled \$30,788.95. The balance on December 31, 2019 was \$80,063.71. The Horticultural Research Fund began the year with a balance of \$217,846.27. A total of \$47,990.18 was disbursed in 2019. The balance in the Horticultural Research Fund on December 31, 2019 was \$220,253.93. The Treasurer's Report was moved, seconded and passed. Details follow on the next page. *Note that the numbers were updated for the end of the year.*

Other Business

Legislative and Marketing committees gave very brief reports. No new business was offered.

Nominations Committee Report and Elections

On behalf of the Directors, Autio presented a slate of candidates for officers and directors, including Ben Clark for President, Chris Smith, Mark Tuttle, Joel O'Toole for Vice Presidents, Wes Autio for Secretary and Treasurer, Ken Nicewicz for Auditor, and Glenn Cook, Lynn Lundberg, Chelcie Martin, Peter Mitchell, Mark Parlee, and Elly Vaughan for Directors. No additional nominations were received from the floor. Nominated candidates for president, vice president, secretary, treasurer, and auditor were elected. Glenn Cook, Chelcie Martin, Mark Parlee, and Elly Vaughan were elected as directors for 3 years.

The gavel was passed from the outgoing president, Joanne DiNardo, to the incoming president, Ben Clark. President Clark provided a few uplifting comments before adjourning the meeting at 12:40 PM.

Respectfully submitted,
Wesley R. Autio, *Secretary/Treasurer*

GENERAL FUND

Balance -- Bank of America + PayPal, 12/31/18			\$86,318.05
Receipts	Associate member dues -- 2019	\$1,220.88	
	Active member dues -- 2019	\$10,175.60	
	Winter Meeting	\$2,978.09	
	Summer Meeting	\$3,187.04	
	Risk Management	\$2,750.00	
	RimPro	\$4,173.00	
	UMass Programs, Publications, general donations	\$50.00	\$24,534.61
Disbursements	Administration	\$4,401.34	
	Secretary/Treasurer salary	\$3,500.00	
	Summer meeting	\$3,797.75	
	Winter meeting	\$4,673.59	
	Affiliations	\$70.00	
	US Apple Association	\$6,598.00	
	Ag Day at the Statehouse	\$150.00	
	IFTA Research Fund	\$1,000.00	
	Website	\$750.00	
	RimPro -- Clements	\$3,889.43	
	Miscellaneous	\$1,658.84	
	UMass Programs, Publications, general donations	\$300.00	-\$30,788.95
Balance -- Bank of America & PayPal, 12/31/19			\$80,063.71

HORTICULTURAL RESEARCH FUND

Balance -- Bank of America, 12/31/18			\$2,033.25
Receipts	Transfer from Merrill Lynch	\$50,000.00	\$50,000.00
Disbursements	Cider Jugs for UMass Cold Spring Orchard	\$1,590.18	
	Prokopy Memorial Endowment payment	\$46,400.00	-\$47,990.18
Balance -- Bank of America, 12/31/19			\$4,043.07

Balance -- Merrill Lynch, 12/31/18			\$215,813.02
Cash			\$6,051.16
Investments			
<i>Equities</i>	ADP AUTOMATIC DATA PROC	\$17,050.00	\$106,422.15
	BAX BAXTER INTERNTL INC	\$8,362.00	
	XOM EXXON MOBIL CORP COM	\$10,467.00	
	GE GENERAL ELECTRIC	\$8,370.00	
	MRK MERCK AND CO INC SHS	\$18,190.00	
	OXY OCCIDENTAL PETE CORP CAL	\$3,090.75	
	QCOM QUALCOMM INC	\$17,646.00	
	UTX UNITED TECHS CORP COM	\$8,985.60	
	WMT WALMART INC	\$14,260.80	
<i>Mutual Funds</i>	ABSYX AMERICAN BEACON SMALL CAP VALUE FUND CL Y	\$4,506.28	\$99,723.26
	BIBDX BLACKROCK GLOBAL DIVIDEND PORTFOLIO INST	\$4,017.34	
	RSP INVESCO S&P 500 EQUAL WEIGHT ETF	\$23,144.00	
	EFA ISHARES MSCI EAFE	\$8,332.80	
	SCZ ISHARES MSCI EAFE SMALL CAP	\$6,228.00	
	EEM ISHARES MSCI EMERGING MKTS	\$2,243.50	
	XLP SECTOR SPDR CONSMRS STPL	\$9,447.00	
	XLI SECTOR SPDR INDUSTRIAL	\$12,220.50	
	XLK SELECT SECTOR SPDR TR	\$18,334.00	
	XLFX SPDR US FINANCIAL SECTOR ETF	\$7,695.00	
	JNBSX JP MORGAN INCOME BUILDER FUND CL I	\$3,554.84	
<i>Corporate Bonds</i>	212015AH4 CONTINENTAL RESOURCES COMPANY	\$8,057.36	\$8,057.36
Balance -- Merrill Lynch, 12/31/19			\$220,253.93

Secretary's Report for 2020

After two membership renewal mailings, 123 individuals paid 2020 membership dues. Below are the membership figures for 2014-20.

Category	2014	2015	2016	2017	2018	2019	2020
Active members	80	77	81	81	77	83	68
Associate members	58	55	47	48	50	49	55
Courtesy members	13	13	11	13	15	15	16
Life members	4	4	3	4	4	3	3
Total	155	149	142	146	146	150	142

The Annual Business Meeting was on December 11, 2019, at the New England Vegetable & Fruit Conference in Manchester, NH, with about 30 members in attendance. The Directors met via Zoom on March 18 and December 3, 2020.

Treasurer's Report for 2020

GENERAL FUND

Balance -- Bank of America + PayPal, 12/31/19		\$80,063.71
Receipts		
Associate member dues -- 2020	\$1,370.88	
Active member dues -- 2020	\$13,581.82	
Winter Meeting	\$4,705.45	
Risk Management	\$1,250.00	
Horticultural Research Fund Donation	\$48.51	
UMass Programs, Publications, general donations	\$97.02	\$21,053.68
Disbursements		
Administration	\$4,350.73	
Secretary/Treasurer salary	\$3,500.00	
Summer meeting	\$133.27	
Affiliations	\$70.00	
US Apple Association	\$6,434.00	
Ag Day at the Statehouse	\$150.00	
UMass Fruit Program Sponsorship	\$1,000.00	
Website	\$750.00	
Horticultural Research Fund Donation transfer	\$48.51	
Miscellaneous	\$500.00	
UMass Programs, Publications, general donations	\$500.00	-\$17,436.51
Balance -- Bank of America & PayPal, 12/31/20		\$83,680.88

HORTICULTURAL RESEARCH FUND

Balance -- Bank of America, 12/31/19 **\$4,043.07****Receipts**Donation \$48.51 **\$48.51****Disbursements**

Check and supply order \$34.16

Cider jugs for UMass Cold Spring Orchard \$1,144.48 **-\$1,178.64**

Balance -- Bank of America, 12/31/20 **\$2,912.94**

Balance -- Merrill Lynch, 12/31/19 **\$220,253.93****Cash** **\$7,538.90****Investments***Equities* **\$113,992.84**

ADP AUTOMATIC DATA PROC \$17,620.00

BAX BAXTER INTERNTL INC \$8,024.00

CARR CARRIER GLOBAL CORP REG SH \$2,263.20

GE GENERAL ELECTRIC \$8,100.00

MRK MERCK AND CO INC SHS \$16,360.00

OTIS OTIS WORLDWIDE CORP REG SH \$2,026.50

OXY OCCIDENTAL PETE CORP CAL \$1,298.25

OXYWS WT08 27OCCIDENTAL PETROL CORP PRICE USD 22.00 \$61.29

QCOM QUALCOMM INC \$30,468.00

RTX RAYTHEON TECHNOLOGIES CORP \$4,290.60

WMT WALMART INC \$17,298.00

XOM EXXON MOBIL CORP COM \$6,183.00

Funds **\$113,208.98**

ABSYX AMERICAN BEACON SMALL CAP VALUE FUND CL Y \$4,684.58

BIBDX BLACKROCK GLOBAL DIVIDEND PORTFOLIO INST \$4,292.23

EEM ISHARES MSCI EMERGING MKTS \$2,583.50

EFA ISHARES MSCI EAFE \$8,755.20

JNBSX JP MORGAN INCOME BUILDER FUND CL I \$3,776.47

RSP INVESCO S&P 500 EQUAL WEIGHT ETF \$25,508.00

SCZ ISHARES MSCI EAFE SMALL CAP \$6,835.00

XLF SPDR US FINANCIAL SECTOR ETF \$7,370.00

XLI SECTOR SPDR INDUSTRIAL \$13,282.50

XLK SELECT SECTOR SPDR TR \$26,004.00

XLP SECTOR SPDR CONSMRS STPL \$10,117.50

Corporate Bonds **\$8,004.50**

212015AH4 CONTINENTAL RESOURCES COMPANY GUARNT GLB 05.000% SEF \$3,004.50

CRP252735 CONTINENTAL RESOURC CLD PRNT ML# B24E4 05.000% SEP 15 2 \$5,000.00

Balance -- Merrill Lynch, 12/31/20 **\$242,745.22**

Total Balance -- Horticultural Research Fund **\$245,658.16****Overall change in value in 2020** **9.5%**



Official Ballot for Officers and Directors for 2021

Place a check beside the candidate for whom you wish to vote, or write in a desired candidate or candidates below the individual or individuals nominated.

President for 1 year
(vote for one)

Ben Clark _____

Vice president for 1 year
(vote for three)

Chris Smith _____
Mark Tuttle _____
Joel O'Toole _____

Secretary for 1 year
(vote for one)

Wes Autio _____

Treasurer for 1 year
(vote for one)

Wes Autio _____

Auditor for 1 year
(vote for one)

Ken Nicewicz _____

Directors at Large
(vote for 4 to serve for 3 years)

Frank Carlson _____
Peter Mitchell _____
Al Rose _____
André Tougas _____

